

# DHANUSH RUDRAPATI

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## PROFESSIONAL SUMMARY

Financial Planning & Analysis (FP&A) professional with 4+ years of experience across financial planning, forecasting, budgeting, and variance analysis spanning energy, banking, automotive, and real estate. Skilled at building rolling forecasts, scenario and sensitivity models, budget-vs-actuals reporting, and management decks using IBM Planning Analytics, Power BI, SQL, and advanced Excel. Consistent track record of partnering with senior leadership to translate analysis into budgeting, capital allocation, and growth decisions.

## TECHNICAL SKILLS

**Core FP&A:** Forecasting & Budgeting, Rolling Forecasts, Budget-vs-Actuals & Variance Analysis, Financial Modeling, Scenario & Sensitivity Planning, Management Reporting, Cost-Benefit & P&L Analysis, Capital Allocation

**Data & EPM Tools:** Excel (Advanced), IBM Planning Analytics (TM1), Power BI, SQL, Workday, PeopleSoft Financials, MS Access

**Productivity & CRM:** Microsoft Office Suite, Google Suite, Salesforce, Miro, Asana, Notion

**Business Partnering:** Stakeholder & Expense Management, Process Improvement, Cross-Functional Collaboration

**AI & Automation:** Prompt Engineering, AI-Augmented Modeling, Workflow Automation, LLM-Assisted Research & Analysis, Multi-LLM Proficiency (GPT, Claude, Copilot, Perplexity)

## PROFESSIONAL EXPERIENCE

### Excelerate Energy, USA | Financial Analyst, FP&A Consultant

Jan 2025 - May 2025

- Built risk adjusted return scenarios and capital allocation models across 9 markets in Africa and the Middle East for \$600M+ LNG infrastructure portfolio, presenting financial planning insights to C-suite leadership in Dubai to drive market entry decisions
- Developed a 4-factor weighted scoring and forecasting framework (financial performance, infrastructure readiness, political stability, regulatory risk) across 6 target markets, enabling data-driven capital commitment toward South Africa and Iraq.
- Ran 54 scenario and sensitivity models stress-testing \$600M+ in capital exposure against macroeconomic, regulatory, and competitive variables, delivering variance analysis and downside-case planning that narrowed a 20+ opportunity pipeline to 2 high-priority targets.

### Hero MotoCorp (Sarayu Auto), India | Manager, Finance & Strategy

Nov 2023 - Jul 2024

- Owned the end-to-end planning and reforecast cycle for EV product lines, building 12-month rolling forecasts that improved planning accuracy by 25% and identified \$1M+ in cost-optimization opportunities to inform senior leadership budgeting decisions.
- Built financial planning models and go-to-market forecasts for EV product lines across 2 regional markets, partnering on Operational Expenditure and channel economics that supported \$5M+ in incremental revenue.
- Managed a team of 30, building performance-tracking and management-reporting frameworks across 200+ accounts, driving a 20% improvement in retention and a 15% rise in account-level revenue.

### ICICI Bank, India | Credit Manager - Financial Analyst

Aug 2022 - Nov 2023

- Led a 5-person finance team supporting \$800M+ in annual transaction volume, establishing controllership standards and KPIs that ranked the division highest in quarterly productivity for 2 consecutive review cycles.
- Built standardized financial evaluation models and ran monthly variance and forecast reviews across 1,000+ retail accounts, improving assessment accuracy by 40% and sharpening financial risk reporting across the portfolio.
- Delivered financial statement analysis and business-partnering insights for 50+ organizations across 8 industries, supporting funding decisions and materially reducing reporting errors.
- Drove 10+ process-improvement initiatives across reporting and forecasting workflows, cutting operational costs by 8% and improving planning efficiency by 21%.

### Agarwal Real Estate Group, India | Financial Analyst

Oct 2020 - Apr 2022

- Led financial due diligence and integration planning for 5 cross-border transactions totaling \$50M, delivering structured analysis and variance reporting that supported post-merger consolidation across Egypt and the Philippines.
- Built DCF models and multi-horizon revenue forecasts across 6, 12, and 18-month intervals for \$15M in infrastructure assets, improving reporting accuracy by 20% through scenario-based planning methodologies.
- Presented investment-grade planning outputs and asset-pricing recommendations to senior stakeholders, informing \$50M+ in final investment decisions and optimizing post-acquisition performance.

## EDUCATION

**Master of Business Administrations (Major - Finance)**, The George Washington University, Washington, D.C

**Bachelor of Business Administration (Finance, Management and Accounting)** University of Madras, India

## ADDITIONAL INFORMATION

**Community:** Represented the Indian Red Cross Society for 3.5 years; volunteered with the All-India Union Federation Club for 2 years.